

INNOVATE | ENGINEER | DELIVER

### **HOPE Technik**

(The engineering company)

**Daniel Nia** 

# INTRODUCTION

Founded in 2006, HOPE Technik has been developing and delivering **Professional**Service Robots & Special vehicles globally.

INNOVATE ENGINEER DELIVER





#### **SYSTEM INTEGRATION SERVICES**









**Robotics & Automation** 



**Special Vehicles** 



Manufacturing



**Food Cooking** 





Leading the development of innovative technology through the provision of customized engineering products and solutions for various industries



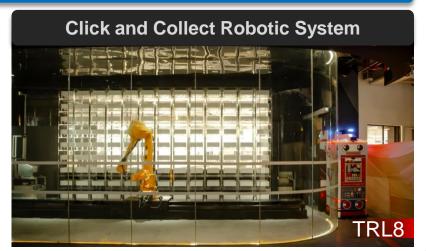




**BEACON-Robotics Middleware Framework** 









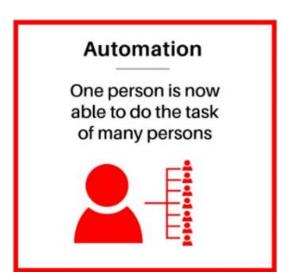
### HOPE Technik – Our Robotics Journey



#### **PROFESSIONAL SERVICE ROBOT - 4As**

HOPE Technik pioneered the methodology of the '4As' of Professional Service Robot (PSR) to crystalize the benefits that they generate across the different categories.







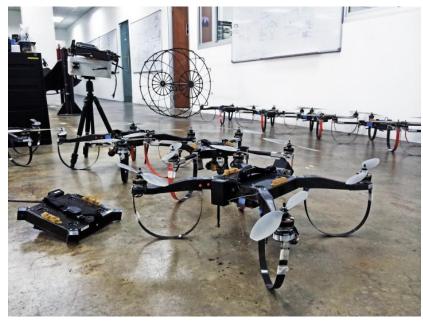




### HOPE Technik – Our Robotics Journey – First 5 years



### The Beginning – The first 5 years







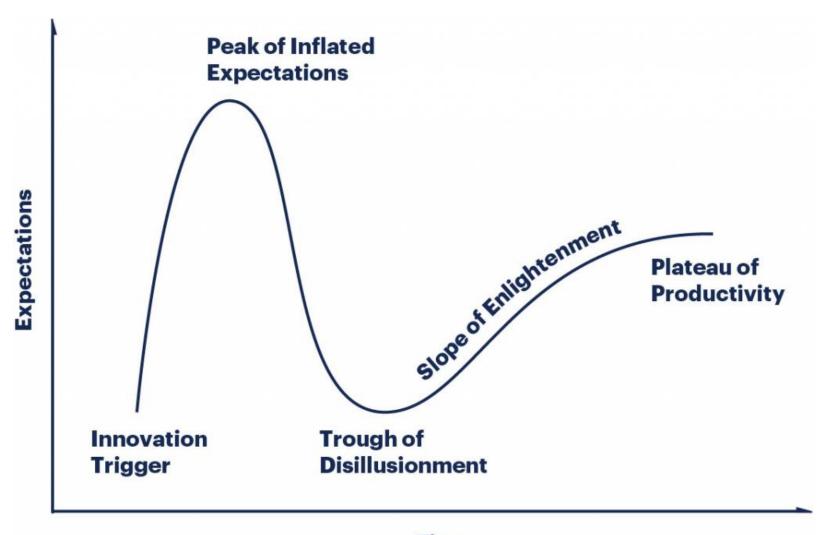


- We want to make Engineering in Singapore proud!
- Main Reason for developing a robot : As long as it is fun!
- Every day robots back in 2006
- Drones
- Small robots (UGVs) with 4 wheels or track based. Simple payload.



### HOPE Technik – Our Robotics Journey – Next 5 years

## Gartner Curve



**Time** 



# Warming up – The Next 5 years (2010s)









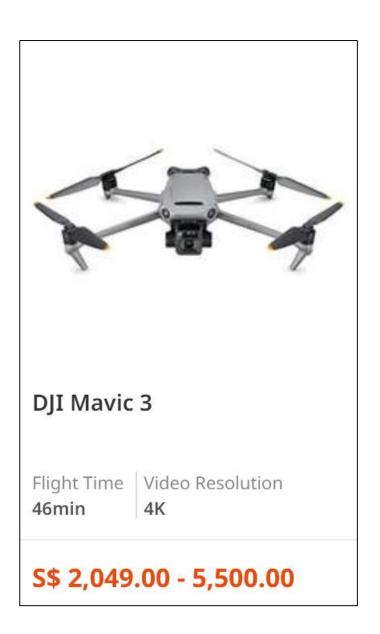
# Social and P&L



# Realisation of Drone Industry









### Custom Robots







# Exoskeletons















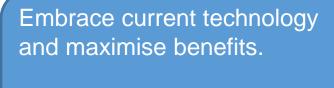
### SESTO<sup>TM</sup>





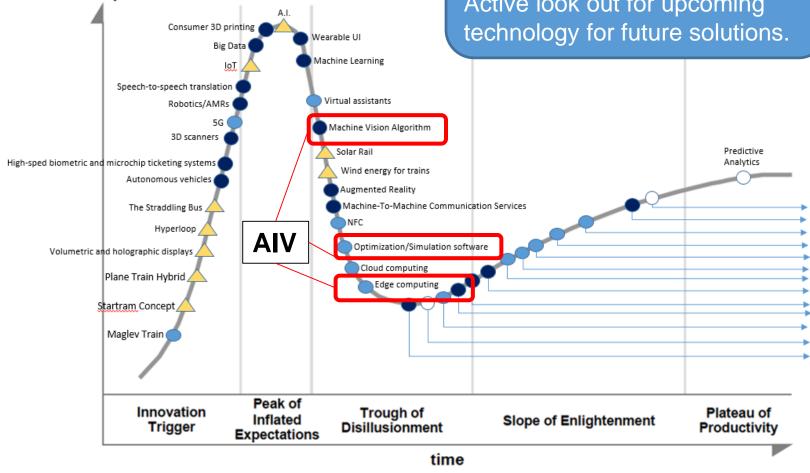
#### **Gartner Curve**

expectations



Active look out for upcoming





Communications Based Train Control Sensors/Data acquisition Self-cleaning materials Digital Twin Vision-based sensors Drones for inspection

Automated wheel set inspection Monorail

Digital automatic coupling

In-memory analytics

Location Intelligence Consumer Telematics

Virtual Reality

Plateau will be reached:

C Less than 2 years

2 to 5 years

5 to 10 years

More than 10 years

Obsolete before plateau

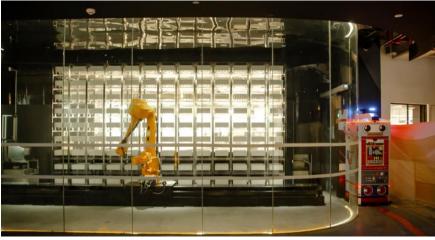


### HOPE Technik – Our Robotics Journey – Recent years



### Pushing boundaries









# Robotics where it matters







### IOT and Robotics vertical farming



#### Elle-Packager Elle-Packager packs the required number of heads of vegetables into individual sealed bags, complete with our branding and printing of date of packaging and batch #.



Elle-Harvester Elle-Harvester harvests the vegetables by cutting off the head of leafy produce, and then its disposes the roots and cleans and disinfects the pots for reuse.



Elle-Foamer Elle-foamer picks sheets of sponge then cuts and inserts the sponge pieces into the Stage 123 trays.



Elle-Rack 12m tall growing units with 9 layers of trays. Each rack is bio-isolated and independent of each other.



Elle-Transplanter 4-5 Elle-transplanter 4-5 spreads the Ellepots again, reaching the final spacing in the growth cycle.



Elle-Sower Elle-Sower sows one seed into each cube of growing sponge, with every seed inserted to the consistent optimum depth into the sponge



Elle-Transplanter 3-4 Elle-transplanter 3-4 transplants seedlings into the Elle-pots and doubling the distance between plants.







#### Robotics Middleware Framework (RMF)

Logistics & Deliveries



**Security Robots** 

**Cleaning Robots** 

**Security Robots** 



### HOPE Technik – Our Robotics Journey – Now & Beyond



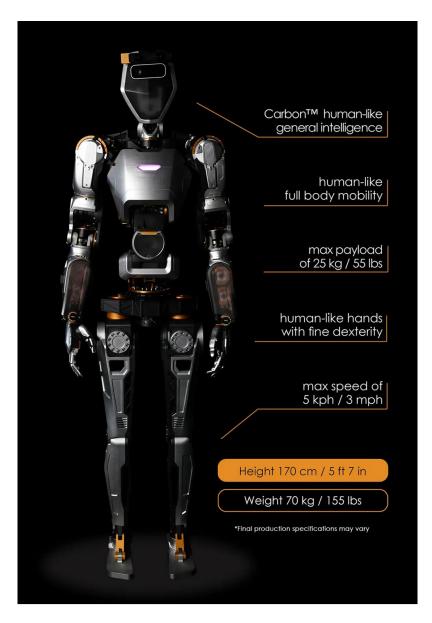
### New Robots & after COVID-19







# Now and beyond



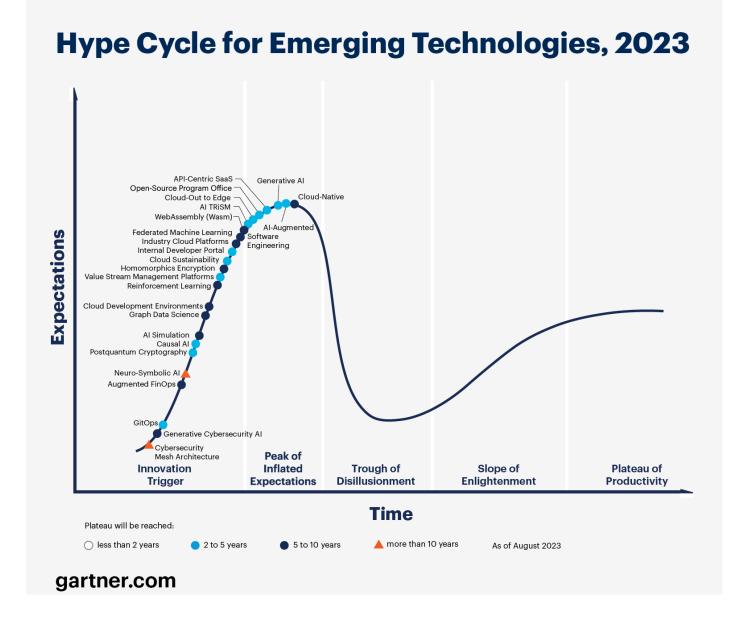








#### All about Al



All Al related technologies are at or before Peak of Inflated Expectations.



### Evolution of robotics

#### **Front end**

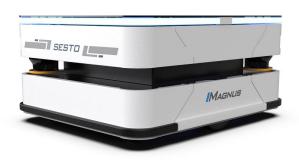
- Drones
- **AMR**
- UGV
- PSR
- QUGV
- Bipedal



#### **Backend**

- Cloud
- IOT
- **Cyber Security**
- Digital Twin (+Edge)
- Beacon (RMF)
- Big Data









• AI







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